

30 DAYS TO SUCCESS WITH YOUR VIRTUAL FRANCHISE

1. Clarify YOUR expectations for your business.

A. GOAL SHEET (2.4)_____

2. WE GET CUSTOMERS (5 each month)

A. Identify your market (*HOMEWORK*)

a. Memory jogger (5.3) _____

B. Wellness Presentations (chapter 7)_____

a. DATES _____

C. Wellness Events (flyers attached for upcoming) I-D who to invite_____

a. Prevention Plus Seminars

b. Webinars

c. Conference Calls

d. *WE MAKE CALLS TOGETHER*_____

D. Share information in a way that it's received with an Open Mind.

a. Develop your story (4.3, 6.4 & 6.5)_____

b. *WE PRACTICE AND MAKE CALLS TOGETHER*

3. WE KEEP CUSTOMERS

A. FOLLOW the follow-up system! (*READ CHAPTER 8 IN THE MANUAL*)

a. *We track your first customers together (8.3)*

4. WE PUT TOGETHER A TEAM (1 each month)

A. START WITH DREAM TEAM (5.16) (*HOMEWORK*)

a. *We practice and make calls together*

B. LEARN TO PLANT SEEDS (4.3 – telling your story)

5. WE TRAIN OTHERS TO DO THE SAME.

Attachments (in order): 2.4/5.3/ 5.8/ 5.7/ 5.16/ 5.4/ 9.13/8.3

ATTACH UPCOMING Prevention Plus Seminars – online/phone events – VF events